



Republic of the Philippines
Department of Health

JOSE R. REYES MEMORIAL MEDICAL CENTER
HOSPITAL BIDS AND AWARDS COMMITTEE
RIZAL AVE., STA. CRUZ, MANILA
7119491 LOC. 245

MINUTES OF THE MEETING

**Pre-Bidding Conference for the Procurement of OPERATING TABLE, HEAVY DUTY, MANUAL,
ELECTRO-HYDRAULIC
May 12, 2022, 2:41 PM
CBB Conference Room, OPD Building**

Present were:

- | | |
|-------------------------------|---------------------------|
| 1. Chairperson, HBAC-A2: | Dr. Emelito O. Valdez-Tan |
| 2. Vice-Chairperson, HBAC-A2: | Ms. Natividad Sarmiento |
| 3. HBAC- A2, Member(s): | Dr. Juanita Cariño |

Absent were:

- | | |
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| 1. HBAC- A2, Member(s): | Mr. Joseph Gatchalian
Mr. Arlie Felvin Gacias |
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Observer:

Mr. Arnold Pascual- AHW Member

Technical Working Group

1. Ms. Emelita Chang - Minor OR

Bidders:

1. Saviour MeDevices Inc. – Ms. Janice Esguerra/ 09171276390/ janice.esguerra98@yahoo.com ; jtesguerra@saviourmedevices.ph
2. Endure Medical, Inc. – Christian Rhymond C. Agero / 09561666105/ emi.enduremedical@gmail.com
3. Variance Trading Corporation - Russel Giray / 09271265901 / anthonyrussel.giray@variancetradingcorp.com
4. Avila Medical and Hospital Enterprises – Abner M. Manuba / 09564378879 / abner.marciano25@yahoo.com.ph
5. Zafire Distributors, Inc. – Sahar L. Gregorio / 09992263175 / laysonsahar@yahoo.com
6. Aljeron Medical Enterprises, Inc. – Honey Faye Laxamana / 09560635227 / ame.bidding@aljeronmedical.com

The pre-bidding conference for Operating Table, Heavy Duty, Manual, Electro-Hydraulic was held at CBB Conference Room and was called to order at 2:41pm, 12 May 2022, presided by Dr. Emelito O. Valdez-Tan, Chairperson.

I. Business Matter

- a) Dr. Valdez-Tan introduced the BAC Members and Technical Working Group (TWG).
- b) The specification of the item mentioned below was flashed in the monitor to be reviewed by the Supplier's representative.

✦ ONE (1) UNIT OPERATING TABLE, HEAVY DUTY, MANUAL, ELECTRO-HYDRAULIC

- Approved Budget for the contract was announced to the suppliers as ₱3,600,000.00 for 1 unit with delivery period of 30 calendar days.



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- The Chairperson read the specification to be reviewed by the supplier's representative.
- The Chairperson asked the suppliers if they have any question with regards to **"With Manual Control on all articulation"** if there is a specific articulation or there is a limited articulation but there was no question asked from the suppliers.
- Representative from Zafire Distributors Inc. asked with regards to "Foot pump" since their unit is not capable of foot pump but they have hand and control panel which is electronic and added that it has back-up battery.
 - The Chairperson said that foot pump means that it is for manual use and asked the End-User / TWG if they can want to change it and asked the supplier what if there is no electricity or power shortage.
 - Representative from Zafire Distributors Inc. replied that they can still use it and can do 30 full movements which can be put back to its original position.
 - The Chairperson asked the other supplier if they have the same question.
 - Representative from Saviour said that their offer also doesn't have foot pump.
 - The Chairperson said that they cannot change the foot pump since it is needed by the department or they can add an electronic specifications but there is still foot pump.
 - Representative from Zafire Distributors Inc. asked if they can offer to change it to "foot switch" which is manual.
 - ✓ The specification of "Foot pump" was modified to **"Foot pump / FOOT SWITCH, MANUAL"** which was approved by the TWG/End-User, BAC and suppliers.
- Representative from Variance Trading Corporation asked with regards to "Pressure relief mattress" if they can offer Polyurethane mattress.
 - The Chairperson asked the End-User / TWG if it is acceptable.
 - The End-User / TWG said that if they will offer a normal foam, that specific foam usually collapsed through continuous usage.
 - Representative from Saviour also asked if their offer which is "comfort glass pad anti-cubicous collition mat or mushroom type" can be considered.
 - The BAC also added that since it is pressure relief then the texture must not be flat, it should be eggshell or mushroom type.
 - The Chairperson asked the End-user /TWG if the pressure relief will still be effective if it is covered by leatherette.
 - Representative from Zafire Distributors, Inc. asked that the word "pressure relief mattress" is not indicated in their brochure but instead it was written as visco mattress or memory foam which is the same.
 - ✓ The specification of "Pressure relief mattress" was modified to **"Pressure relief mattress OR ITS EQUIVALENT"** which was approved by the TWG/End-User and the BAC.
- Representative from Zafire Distributors Inc. asked the meaning of "Interchange of head and leg section".



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- The End-User / TWG said that the patient can be put whether it is for the head part or leg part and it should still be balance or still in a correct position.
- Representative from Endure Medical Inc. asked with regards to “Up to 800 lbs (at least 360 kg) patient weight rating” if 200kg is acceptable.
 - The Chairperson denied the suggestion since it cannot accommodate that weight if the patient weighs more than that.
- Representative from Saviour asked with regards to “Built-in X-Ray cassette channels” if they can offer X-ray cassette holder because they don’t have built-in but it can be inserted.
 - The TWG/ End-User said that they will consult it to Radiology Department.
 - The Chairperson said that changes will be put in the Bid Bulletin with regards to the specification.
- The BAC modify the specification of “Can be operated manually for all movements using foot pump and selector knob” to “***Can be operated manually for all movements using foot pump/ FOOT SWITCH and selector knob***” which was also approved by the TWG/ End-User and the suppliers.
- Representative from Zafire Distributors Inc. asked with regards to “Corrosion-free tabletop section frames are constructed from A356/T6 gravity casting aluminum alloy and stainless steel #304” if they can offer Stainless steel #316.
 - The BAC asked the supplier the difference of the #304 and #316 or what is the most appropriate.
 - The BAC asked the TWG / End-User if they will approve #316 since it has components like nickel which is heat resistant and oxidizing resistant as per research from google.
 - ✓ The specification was modified to “***Corrosion-free tabletop section frames are constructed from A356/T6 gravity casting aluminum alloy and stainless steel #304 OR #316***” which were all agreed by the TWG / End-User and BAC.
- Representative from Zafire Distributors Inc. asked with regards to “Does self-diagnosis with instant error code display” since their offer was “LED lights that illuminates its operating table if it has error”
 - The BAC and TWG decided to put “or its equivalent” but make sure that it will send a code if there is an error or has the same function.
 - ✓ Thus, the specification was modified to “***Does self-diagnosis with instant error code display OR ITS EQUIVALENT***”
- Representative from Variance Trading asked with regards to “Height adjustment: 20 inches – 44 inches” if they can offer 27.9 inches and 41.7 inches with foot stool.
 - Representative from Zafire clarified if 20 inches is the minimum and 44 inches is the maximum.
 - The BAC interpreted it as “it can be adjusted from 20 inches up to 44 inches”.
 - Representative from Saviour said that their offer is 23.6 inches to 37.3 inches.



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- The BAC explained that it is for surgeon that is not very tall or it is standard for Filipino's height thus suggestions were all denied.
- Representative from Endure Medical, Inc. asked with regards to "Dimension: at least 200 cm x at least 55 cm with thickness of at least three (3) inches (LxW)" if their offer of 1996cm x 50cm is acceptable?
 - The suggestion was denied by the TWG/ End-User and BAC.
- Representative from Aljeron Medical Inc. with regards to "Battery back-up: can last up to 2 weeks of normal operation" if 10 days is acceptable.
 - The suggestion was approved by the TWG / End-user.
 - ✓ Thus, it was modified as "***Battery back-up: can last up to TEN (10) DAYS of normal operation***"
- The Chairperson clarified to the TWG / End-User with regards to the mattress for arm boards if can be an ordinary foam or polyurethane mattress but the thickness must be three (3) inches.
 - The TWG / End-User approved with the suggestion but make sure that thickness of the mattress must be three (3) inches.
- The following specifications were modified which were all agreed by the TWG/ End-User, BAC and suppliers:
 - **Two (2) pieces** restraint body strap **Velcro type**
 - ✓ "***Two (2) PAIRS*** restraint body strap **Velcro type**"
 - One (1) piece head board with mattress
 - ✓ "***One (1) piece head board with THREE (3) INCHES mattress***"
 - One (1) pair leg board with mattress
 - ✓ "***One (1) pair leg board with THREE (3) INCHES mattress***"
- One (1) piece hand pendant was modified to "***One (1) piece hand pendant/ HAND RESTRAINT***" which were all agreed by the TWG/ End-User, BAC and suppliers.
- The Chairperson reminded all the suppliers that there is no need to attach the User's Manual and Service Manual and just provide a certification.
- The Chairperson also reminded the suppliers regarding the following (for the Winning bidders):
 - *Incomplete delivery of the equipment of what is stipulated in the contract with the documentary requirements shall not be received, inspected and accepted by Materials and Management Department, Inspection and Acceptance Unit and End-User, and shall be rejected outright.*
 - *Delivery date must be coordinated with MMD.*
 - *Delivery of equipment shall be accompanied by the Service Engineer of the supplier for the immediate setting-up of the equipment.*
 - *Delivery will be from 8:00am-4:00pm, Monday-Friday except holidays.*
- Representative from Zafire Distributors, Inc. asked if they can change the similar project which is Operating Table since the said item was only acquired by their company last year but the deliveries was still not yet paid thus it cannot be attached for SLCC since it has to be competed.
 - Representative from Aljeron asked if "Medical Equipment" is acceptable.
 - ✓ Similar project will still be "***OPERATING TABLE***".




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- The Chairperson reminded all the bidders that if they still have clarifications or questions with regards to the said procurement, the submission of clarificatory letter is until May 13, 2022, 5pm which can be forwarded to the BAC Secretariat Office through manual submission or via email but reminded all the suppliers that it should have signature.
- ✚ The Chairman recapped that all changes discussed in the Pre-bidding Conference will be included in the Bid Bulletin.
- ✚ Deadline of submission of all bidding documents for OPERATING TABLE, HEAVY DUTY, MANUAL, ELECTRO-HYDRAULIC will be on **May 26, 2022; 2:00pm** at the CBB Conference Room, 2nd Floor, CBB Building.

There having no other remaining queries for discussion, the Pre-Bidding Conference for OPERATING TABLE, HEAVY DUTY, MANUAL, ELECTRO-HYDRAULIC was adjourned at 3:35pm.

Prepared by:


JENILYN P. SAN LUIS
BAC Secretariat

Attested by:


EMELITO VALDEZ TAN, MD.
Chairman, HBAC-A2

at 5/16/22