



Republic of the Philippines  
Department of Health

**JOSE R. REYES MEMORIAL MEDICAL CENTER**  
HOSPITAL BIDS AND AWARDS COMMITTEE  
RIZAL AVE., STA. CRUZ, MANILA  
7119491 LOC. 245

**MINUTES OF THE MEETING**  
**Pre-Bidding Conference for the Procurement of 12-CHANNEL ECG MACHINE REBID**  
**January 18, 2022, 2:26 PM**  
**Via Zoom Video Conferencing**

**Present were:**

- |                               |   |
|-------------------------------|---|
| 1. Chairperson, HBAC-A2:      | Dr. Emelito O. Valdez-Tan                                   |
| 2. Vice-Chairperson, HBAC-A2: | Ms. Natividad Sarmiento                                     |
| 3. HBAC- A2, Member(s):       | Dr. Maria Redencion Bukid-Abella<br>Mr. Arlie Felvin Gacias |

**Technical Working Group**

1. Atty. Ruela Mendoza
2. Ms. Cheryl Pelias
3. Dr. Paolo Joel Nocom- TWG-Technical

**Bidders:**

1. R and A Dental Supply Center Co.- Allizon Marie Magat/ Ramelito E. Ramirez
2. Biopharma MSI- Mr. Alvin Anolin
3. Llam Trading- Mr. Menand Ledra
4. Zafire Distributors Inc.- Ms. Sahar Gregorio
5. Variance Trading Corp.- Mr. Mandy Mosquera/ ms. Criselda Vitualla
6. Icare Life Medical Devices Inc.- Jun Llanza
7. Wellness Pro Inc.- Mr. Albert Laqui
8. VMED Medical Co.- Sean Aquilino
9. Prime Medix Enterprises
10. Robustan Inc.
11. Medev Medical Devices Corporation
12. Technomed International, Inc.

The pre-bidding conference for 12-Channel ECG Machine (Rebid) was held at the CBB Conference Room and was called to order at 2:26pm, 18 January 2022, presided by Ms. Natividad Sarmiento, Vice-Chairperson and Dr. Emelito O. Valdez-Tan, Chairperson.

**I. Business Matter**

- a) Ms. Sarmiento introduced the BAC Members and Technical Working Group (TWG).
- b) The specification of the said item was flashed in the monitor and reviewed by the Supplier's representative. Changes were agreed by the BAC, Technical Working Group and supplier's representative.

**✚ THIRTEEN (13) UNITS 12-CHANNEL ECG MACHINE (REBID)**

- Approved Budget for the contract was announced to the suppliers as ₱2,340,000.00 for 13 units with delivery period of 7 working days.
- The Chairperson read the specifications to be reviewed by the suppliers.



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- The Dr. Nocom asked the suppliers with regards to the delivery period if they can comply with 7 working days because of the Chinese New Year which will cause delay.
  - Representative from Variance Trading Corporation asked to extend the delivery period to 60 days which was deliberately denied by the TWG and the BAC.
  - The BAC decided to change it to 30 calendar days but reminded the suppliers that it might be change in the Bid Bulletin.
- Representative from VMED Medical Co. with regards to PDF, JPEG, BMP, XML and or DICOM data format output aside from the usual thermal paper printout since their machine only have JPEG and XML and the rest is not capable with PDF and BMP.
  - The TWG accepted the inquiry thus it was modified to **"PDF /JPEG /BMP /XML and or DICOM data format output aside from the usual thermal paper printout"**
- Representative from Variance Trading Corporation clarified if "Input Impedance: >10MΩ" is a minimum requirements and if 10-50 is acceptable?
  - The TWG said that ">" means it's more than, thus their offer is acceptable.
- Representative from R and A Dental inquired in regards to "Common Mode rejection: >98DB if they can offer 120DB?
  - The TWG said that ">" means it's more than, thus their offer is acceptable.
- Representative from VMED Medical Co. inquired in regards to "Frequency Response: 0.01-350HZ" if they can offer up to 0.01 to 300Hz and if it is acceptable?
  - The TWG said that it is very technical and will get back in a short while.
- Representative from R and A Dental inquired in regards to "Drift: - -3dB, 0.01-0.6HZ OPTIONAL-DFT FILTER" if they can offer 0.01-0.67?
  - The TWG accepted the suggestion thus it was modify to "Drift: - -3dB, 0.01-**0.7HZ OPTIONAL-DFT FILTER**"
- Representative from VMED Medical Co. asked in regard to "ECG Display: 4/12-Lead" if they can offer 12 leads since it was written as 4 or 12
  - The TWG said that it is acceptable.
- The TWG said that 300 is acceptable and asked if all suppliers have the same offer or can offer 350?
- Representative from Zafire said that their offer is 0.05-150Hz.
- The TWG said that it is too low and 300 is better and asked the supplier if they have data which they can attach in chat box so it will be reviewed.
  - ✓ The TWG modify it to "Frequency Response: 0.01- **300HZ OPTIONAL UP TO 350HZ**"
- Representative from Variance Trading Corporation if they can offer 0.05-150Hz.
  - The TWG said that they have the same offer with Zafire and asked if they can offer a data that is much better.
- Representative from Technomed asked in regards to "Display Screen: Touch Screen at least 5 inches LCD/LED" if 8 inches LED is acceptable
  - The TWG explained that "at least" means its minimum thus it is acceptable.
  - Representative from Variance Trading Corporation asked to consider "Touch screen" as optional and their offer is still 5 inches LCD.





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- The TWG said that they can just offer a touch screen display since the purpose of “touch screen” is it is user friendly and latest innovation.
- Representative from VMED Medical Co. asked in regard to “Arrhythmia monitoring mode: 30 sec, 1-5 min, VPC/SVPC summary” if 20sec is acceptable?
  - The TWG accepted that suggestion, thus it was modified to “at least 20-30sec or better”
  - Representative from VMED Medical Co, asked if 1min is acceptable and if it is okay to delete VPC/SVPC summary?
  - The TWG said that 1 minute is acceptable and asked the other suppliers if they all have VPC /SVPC in their machine.
  - Representative from Variance Trading Corporation suggested to put it to “as per manufacturer’s specification.
  - The TWG clarified that if it will be put it “as manufacturer’s specification” it means that all supplier have arrhythmia monitoring mode and it will just depends to which who can have a better offer.
  - Representative from Biopharma said that they have arrhythmia monitoring mode but “seconds” are not specified thus proposed “as per manufacturer’s specification as suggested by the other supplier.
  - The TWG approved with all the suggestions, thus it is modified as “Arrhythmia monitoring mode: **AS PER MANUFACTURER’S SPECIFICATION**”
  - Representative from Biopharma added to provide proof of compliance or documents that will verify that they have arrhythmia monitoring mode.
    - ✓ The TWG finalized the modification to “*Arrhythmia monitoring mode: **AS PER MANUFACTURER’S SPECIFICATION WITH DEMONSTRATION/ECG SIMULATION / VIDEO PRESENTATION***”
- Representative from VMED clarified with regard to “Autonomic nervous system test (OPTIONAL)” if it is possible to delete the specification.
  - The Chairperson and the TWG decided to put “not applicable” since the specification is optional and complied if capable with Autonomic Nervous system.
- Representative from Variance suggested to put “based on the manufacture’s specification” for Number of Statement: At least 100 cases
  - The TWG explained that it was 140 cases before and was decreased to accommodate more bidders and asked the supplier their offer.
  - Representative from Variance replied that they have different terminology in their technical data which is “Finding Items” and will be a problem in the post-qualification period.
  - The TWG modified it to “*Number of statement/**FINDINGS/ INTERPRETATION: at least 100 cases***”
- Representative from Wellness Pro asked in regards to Operating Humidity if it is possible to change it to 75°.
  - The TWG declined the offer since it was based on the humidity of the Philippines which will shortened the life span of the machine.
- Representative from Biopharma asked with regards to the workstation since their software is not compatible with IOS and only compatible with Windows.



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- They can comply with the workstation but will not matched with the operating system of the ECG machine.
- The TWG explained that it is only use for data transfer which can be transferred via USB and also for a better visualization and more detailed and its purpose is for reading and printing.
  - Representative from R and A Dental suggested if it is possible to provide a workstation that is similar or equivalent but Windows set-up.
  - The TWG said that it's okay if they can offer an integral setting but much better feature.
  - Representative from R and A Dental clarified if the printer is monochrome or colored asked to modify the specification to be included in the Bid Bulletin.
    - ✓ The TWG clarified that it is a colored printer and it was modified as ***"1 Printer/ scanner/copier with paper tray and automatic document feeder; with refillable ink tank WITH FOUR (4) COLORS (BLACK, YELLOW, MAGENTA, CYAN); USB 2.0 connection or higher and wireless access (IEEE 802.11b/g/n (Infrastructure); IEEE 802.11g/n (Wi-Fi Direct)- (BRAND NEW)***
  - Representative from R and A Dental clarified if they still need to provide importation document for the workstation since it will be bought locally.
    - The Chairperson said that since it is an accessories or peripheral importation document is not needed but for the ECG machine all the requirements must be submitted which is stated in the Bidding documents.
  - Representative for Icare asked with regards to 2 gallons per unit- electrode cream, what is electrode cream?
    - Representative from Variance asked if it is possible if it is just per tube which is 500ml.
    - The Chairperson asked the suppliers other offer and if it cost much.
    - The Chairperson modify it with approval of the TWG as ***"2 GALLONS OR ITS EQUIVALENT PER UNIT -electrode cream/GEL"***
  - The TWG reiterate with regards to the delivery period since there will be holiday in China which is Chinese New Year and asked the Chairperson to extend the delivery period of seven (7) working days to thirty (30) working days.
    - The Chairperson modify it to thirty (30) calendar days due to its Certificate of Availability of Funds is valid until March 31, 2022 only.
  - Representative from Zafire Distributors Inc. asked with regards to single largest completed contract (SLCC)/similar contract to be modify it as Medical Equipment since they don't have big contract for ECG machine.
    - ✓ Similar contract was modify as ***"Medical Equipment."***
- ✚ The Chairman recapped that all changes discussed will be included in the Bid Bulletin and the deadline of clarificatory letter is until 21 January 2022, 5pm.





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- ✚ Deadline of submission of all bidding documents for 12-Channel ECG machine will be on **February 1, 2022, 1:30pm** at the BAC Secretariat Office, Ground Floor, Main Building, JRRMMC.
- ✚ Opening of bidding documents will be on **February 1, 2022, 2:00 pm via** via Zoom Video Conferencing.

There having no other remaining queries for discussion the meeting for medical equipment was adjourned at 4:25pm.

Prepared by:

*Jansen*  
**JENILYN P. SAN LUIS**  
BAC Secretariat

Attested by:

*Emelito Valdez-Tan*  
**EMELITO VALDEZ-TAN, MD.**  
Chairman, HBAC-A2  
*at 1/20*