



Republic of the Philippines
Department of Health

JOSE R. REYES MEMORIAL MEDICAL CENTER
HOSPITAL BIDS AND AWARDS COMMITTEE
RIZAL AVE., STA. CRUZ, MANILA
7119491 LOC. 245

MINUTES OF THE MEETING
Pre-Bidding Conference for the Procurement of VARIOUS MEDICAL EQUIPMENT
May 17, 2022, 2:25 PM
Derma Conference Room, OPD Building

Present were:

- | | |
|-------------------------------|--|
| 1. Chairperson, HBAC-A2: | Dr. Emelito O. Valdez-Tan |
| 2. Vice-Chairperson, HBAC-A2: | Ms. Natividad Sarmiento |
| 3. HBAC- A2, Member(s): | Dr. Juanita Cariño
Mr. Joseph Gatchalian
Mr. Arlie Felvin Gacias |

Observer:

Mr. Arnold Pascual- AHW Member

Technical Working Group

- | | |
|-------------------------------|--|
| 1. Dr. Thomas Jason Ngelangel | } Department of Orthopaedics |
| 2. Dr. Adrian Tablante | |
| 3. Dr. Paolo Sales | |
| 4. Dr. Christine Saggao | - Department of Radiotherapy |
| 5. Engr. Sergio Marco | } Engineering Facilities and Management Department |
| 6. Engr. Rymo Bartolome | |

Bidders:

1. La Prairie Medical Supplies Trading - Mr. Joey Pangilinan/ 09171236772/ laprairie_medtrader@yahoo.com
2. Saviour MeDevices Inc. - Ms. Janice Esguerra / 09171276390 / itesguerra@saviourmeddevices.ph ; janice_esguerra98@yahoo.com
3. Fernando Medical Enterprises Inc. - Mr. Jillian Marie Concepcion / 09176240839 / jillian2708@yahoo.com
4. Pinnacle Supplies & Services Unlimited Inc. - Ms. Jennylyn B. Martinez / 09178702142 / jen@pinnaclemedical.com.ph
5. Siemens Healthcare - Ms. Josefina Morena / 09175285965 / josenia.morena@siemnes-healthcare.com
6. Prime Medix Enterprises - Mr. Rudolph De Silve / 09770862919 / desilveaiman@gmail.com
7. IDS Med- Mr. Jose S. Tiqui / 09914952212 / josetiquijr@idsmed.com
8. TAHPI - Mr. Eric Aquino / 09176508532 / ericaquinotahpi@gmail.com
9. Iraseth Pharma Inc. - Mr. Jhon Garcia / 09156763199 / JhonVhonJhunGarcia@gmail.com
10. NPK Medical Trading, Inc. - Mr. Philip Macalinao / Mr. Katrina Yuan / 09428546787 / philip.macalinao.pme@gmail.com ; katrinatanie@gmail.com

The pre-bidding conference for the procurement of Various Medical Equipment was held at Derma Conference Room and was called to order at 2:25pm, 17 May 2022, presided by Dr. Emelito O. Valdez-Tan, Chairperson.



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I. Business Matter

- a) Dr. Valdez-Tan introduced the BAC Members and Technical Working Group (TWG).
- b) The specification of the items mentioned below were flashed in the monitor to be reviewed by the Supplier's representative.

✚ ONE (1) UNIT ULTRASOUND MACHINE

- Approved Budget for the contract was announced to the suppliers as ₱8,176,240.00 for 1 unit with delivery period of 30 calendar days.
- The Chairperson read the specification to be reviewed by the supplier's representative.
- The Chairperson asked the suppliers if they want to conduct a site visit which pertains to the specification of "*Must be compatible with existing treatment planning system*" and will be coordinated with the BAC Secretariat.
- The Chairperson asked the suppliers if printing and etching is capable to be done in the machine or if they want to add sticker because it won't be modified if there is no queries from the suppliers with regard to "Printing and Etching of DOH official logo/ letters (if possible "JRRMMC" in all equipment) in conspicuous space of the equipment but will not affect its function".
 - Representative from IDS Med asked if it is possible to add "*or stickers*".
 - ✓ Specification was modified as "**Printing, Etching OR STICKER of DOH official logo/ letters (if possible "JRRMMC" in all equipment) in conspicuous space of the equipment but will not affect its function.**" with approval from the BAC and TWG.
- Similar Project: Ultrasound Machine
- The Chairperson asked the suppliers if it is okay for them to provide "External UPS with 30 mins. back up time " and "Online UPS w/ at least 30 mins back up time and two (2) times greater power capacity than the load".
 - Representative from IDS asked if there is a need to provide an AVR since there is already an Appropriate Isolation Transformer in the listed technical specification. IDS explained that the Isolation transformer already has an AVR and there is also an Online UPS which is enough to operate the machine.
 - Representative from IDS further explained that the input and load of the machine is isolated that is why it is called Online as per instruction from their Engineer.
 - The Chairperson also clarifies if there is a need for both an external UPS and Online UPS or if they are the same.
 - Representative from IDS responded that it is redundant and the pricing is a bit challenging since the Online UPS already cost 75,000.00 – 100,000.00 and with addition of an Isolation Transformer which can cost to 150,000.00 if includes both the Online UPS and Isolation Transformer.
 - TWG from the Engineering Department said that it is okay to remove the External UPS with 30 mins. back up time and AVR.
 - ✓ External UPS with 30 mins. back up time and AVR was deleted in the specification as agreed by the BAC and TWG.



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ONE (1) UNIT MUSCULOSKELETAL ULTRASOUND UNIT

- Approved Budget for the contract was announced to the suppliers as ₱3,000,000.00 for 1 unit with delivery period of 30 calendar days.
- The Chairperson read the specification to be reviewed by the supplier's representative.
- Representative from NPK Medical Trading Inc. inquired in regards to "It must support transducers with Linear, Curved and Phased Array format" if it is the three required transducers for the said ultrasound machine.
 - The TWG said yes with the inquiry.
- Representative from Pinnacle Supplies & Services Unlimited Inc. with regards to "anti-flickering and *swivel*" if *tilt* can be considered.
 - The Chairperson said that it means "up and down"
 - Representative from Pinnacle said that their offer is laptop type and it is with trolley in which it can be moved.
 - The Chairperson asked the TWG if they really needed a swivel type
 - The TWG replied that they are okay with the suggestion.
- Representative from Pinnacle inquired in regards to "Image Orientation (U/R, U/L, D/L, D/R) if "*N/R Field and U/P Field*" can be considered.
 - The Chairperson asked the TWG to interpret the meaning of the said Image Orientation.
 - The TWG said that it means as U/R = Upper Right, U/L = Upper Left, D/L= Down Left, D/R= Down Right
 - The Chairperson asked the supplier if they have a complete image orientation since this will be advantageous to the institution.
 - Representative from Pinnacle said that they only have Left R-Field and Up and Down Field.
 - The TWG declined with the suggestion if they cannot do the said image orientation.
- The Chairperson asked the suppliers if they are okay with regards to "Power supply: 100-240 VAC, 60Hz" and nobody queried for the said specification.
- Representative from Prime Medix Enterprises inquired with regards to "With at least 15 inches diagonal widescreen" if 12 inches is acceptable.
 - The Chairperson and the TWG denied the suggestion since the offer is too small.
- Representative from Toyo Adtech inquired with regards to "Hard disk capacity: at least 500GB" if they can just offer an external of 500GB but the hard disk capacity is 128GB.
 - The Chairperson and the TWG denied the suggestion since it was not advantageous to the institution.
- Representative from IDS clarified if the said machine is laptop type or console type since there is a specification of trolley, swivel and tilt.
 - The TWG replied that it can be any of the two.
- Representative from IDS inquired in regards to "transducers with Linear, Curved and Phased Array" to what particular procedure is used for the Phased Array



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since it is done usually for 2D echo and for MSK it is linear. They inquired if they can lower the specification for it to be cheaper.

- The said inquiries was denied by the TWG and proceeded in not changing the said specification.
- Representative from NPK asked if they can offer a portable console type.
 - TWG said that it is okay as long it is movable.
- Representative from NPK asked with regards to the use of Transducer extender.
 - The TWG said that it is a cable.
 - Representative from NPK asked if it is possible to put cable in the said specification.
 - ✓ The specification was modified from Transducer extender to **"Transducer extender CABLE"** which were all approved by the BAC, TWG and the suppliers.
- Representative from NPK queried with regards to Trolley if it is possible to put a wheels on the specification.
 - The Chairperson responded and added with caster wheels with approval of the TWG.
 - ✓ The specification was modified from Trolley to **"Trolley WITH CASTER WHEELS"** which were all approved by the BAC, TWG and the suppliers.
- Representative from NPK inquired with regards to "With at least 15 inches diagonal widescreen" to change it to a much bigger screen.
 - The Chairperson said that the screen size will be retained so as to not limit the suppliers who can join but if they can offer a much bigger screen then that would be advantageous to the hospital.
- The Chairperson asked all the suppliers with regards to "high resolution color LCD monitor, LED backlight" if the specification is correct.
 - The suppliers said that the said specification is correct and this means that the LED backlight only pertains to the light.
- The Chairperson asked the suppliers with regards to "Printing and Etching of DOH official logo/ letters (if possible "JRRMMC" in all equipment) in conspicuous space of the equipment but will not affect its function." If they want to put "or sticker" on the said specification.
 - The suppliers responded to modify it with "or sticker" if it is okay.
 - ✓ Specification was modified as **"Printing, Etching OR STICKER of DOH official logo/ letters (if possible "JRRMMC" in all equipment) in conspicuous space of the equipment but will not affect its function."** with approval from the BAC and TWG.
- Representative from Toyo Adtech inquired with regards to "swivel" if the End-User preferred a console type or portable ultrasound since they will offer a laptop type but it won't be possible to have a "swivel" characteristic.
 - The TWG said that they don't have any preference and they can offer both, if they will offer a laptop type then they'll just put it in a trolley which will serve the swivel purpose.



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- Representative from Pinnacle asked with regards to “To provide *loaner unit* in case of machine break down within the warranty period” if they can offer a much higher specification.
 - The Chairperson asked the End-User with regards to that and explained to the suppliers that it is difficult to distinguish if they will really offer a much higher model and the End-User might have a hard time to operate it since it is a different model.
 - The End-User responded that the loaner unit must be the same with their offer.
- Representative from Iraseth inquired with regards to “Latest Certificate of Traceability from the Manufacturer” if it is the same with ISO.
 - The Chairperson responded that they will be given a sample of Traceability for their reference by the BAC Secretariat and the said sample was also flashed in the screen.
- Representative from Iraseth asked with regards to “Proposed Costing of Preventive Maintenance and Calibration Program for sophisticated equipment, consumables/accessories.” if they will be given a format for the said documents.
 - The Chairperson responded that it is just a quotation which detailed the costing of the Preventive Maintenance and Calibration of the equipment including the cost of the consumables and accessories after the warranty period.
- Similar Project: Ultrasound Machine
- Representative from Pinnacle asked with regards to Hard disk capacity: at least 500GB clarified if it pertains to HDD and said that their offer is SSD which also act as storage and speed of boot-up system.
 - The Chairperson denied the suggestion since 500Gb is advantageous to the hospital.
- ✚ The Chairperson reminded all the bidders that if they still have clarifications or questions with regards to the said procurement, the submission of clarificatory letter is until May 20, 2022, 5pm which can be forwarded to the BAC Secretariat Office through manual submission or via email but reminded all the suppliers that it should have signature.
- ✚ The Chairman recapped that all changes discussed in the Pre-bidding Conference will be included in the Bid Bulletin.
- ✚ Deadline of submission of all bidding documents for the procurement of **VARIOUS MEDICAL EQUIPMENT** be on **May 31, 2022; 2:00pm** at the CBB Conference Room, 2nd Floor, CBB Building.



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There having no other remaining queries for discussion, the Pre-Bidding Conference for VARIOUS MEDICAL EQUIPMENT was adjourned at 3:40pm.

Prepared by:

JENILYN P. SAN LUIS
BAC Secretariat

Attested by:

EMELITO O. VALDEZ-TAN, MD.
Chairman, HBAC-A2

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